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# Measuring the return on investment in public health in NC

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# The call for help...

- Can you help us evaluate the work we do and measure ROI and health outcomes?
- *What we need is cost-benefit analysis - information on how to save money and still have impact*
- Local health departments need help communicating the value of what we do
- *We need to create a better understanding of the definition and “value added” of government public health*



# The basic idea

- We can compare the overall “usefulness” of interventions by calculating the

*Cost / Good stuff\**

*\*this is a technical term*

# What approach should we use?

- **Cost benefit**
  - Are the benefits greater than the costs?
    - Requires benefits to be translated into dollar amounts
- **Cost effectiveness**
  - What is the cost per unit of outcome?
    - Outcomes are measured in units that are appropriate to the condition targeted
- **Cost utility**
  - What is the cost per standard unit of outcome?
    - Outcomes are measures in a standard unit (e.g.: QALY)

# How do you measure it?

- **Costs**
  - Money, staff, programs, other resources
- **Benefits**
  - Health outcomes

# RWJF PHSSR Study

- **Natural experiment**
  - **Explores the effect of changes in spending on staffing, programs, & community health outcomes**
    - **North Carolina LHDs followed from 2005 - 2008**
      - **Cost information – LHD spending, programs services**
      - **“Good stuff” – reduced morbidity and mortality**
  - **Of the 85 NC LHDs:**
    - **2005 survey, n=82**
    - **2008 survey, n=83**
    - **Both surveys, n=80**

# Previous work

- **Builds on previous study by Mays & Smith\***
- **Examined LHD spending and community outcomes 1993 – 2005**
- **Spending data from NACCHO**
- **Mortality outcomes**
- **Findings: mortality rates fell as spending increased**
  - **Infant mortality, heart disease, diabetes and cancer all statistically significant**
    - **Influenza and all cause mortality in the same direction but not statistically significant**

\*Mays GP, Smith SA. Evidence Links Increases In Public Health Spending To Declines In Preventable, *Health Affairs*, 30, no.8 (2011):1585-1593.



# Measuring costs

- **NACCHO profile data from 2005 & 2008**
  - Total expenditures from most recent FY
  - Total revenue, sources of revenue most recent FY
- **NACCHO profile data on population served**
- **Anticipated measures**
  - per capita expenditures
  - per capita revenue
    - per capita revenue for medical care
    - per capita revenue for non-medical /public health core services

# Data issue encountered

- **Revenue**

- **2005 profile asked for the percent of revenue from each source (e.g.: county, state, federal, Medicaid, etc.) but did not ask for total revenue**
- **2008 profile asked for the dollar amount of revenue from each source, with instructions that the total from each source should equal the total revenue amount, also asked in a separate question**

# NC LHD Expenditures

Profile year	Average *	Lowest *	Highest *
2005	\$74	\$18	\$218
2008	\$87	\$35	\$218
Change 2005 - 2008	\$10	-\$21	\$74

\* All amounts expressed as per captia

# Variation in spending in 2008

	Number of Counties	Mean total expenditures	Range
No Data	7	---	---
< \$57	20	\$49	\$35 -- \$56
\$57 - \$79	20	\$69	\$57 -- \$79
> \$79 - \$106	19	\$93	\$83 -- \$106
>\$113 - \$218	19	\$142	\$113 -- \$218

\*Values represent expenditures per capita

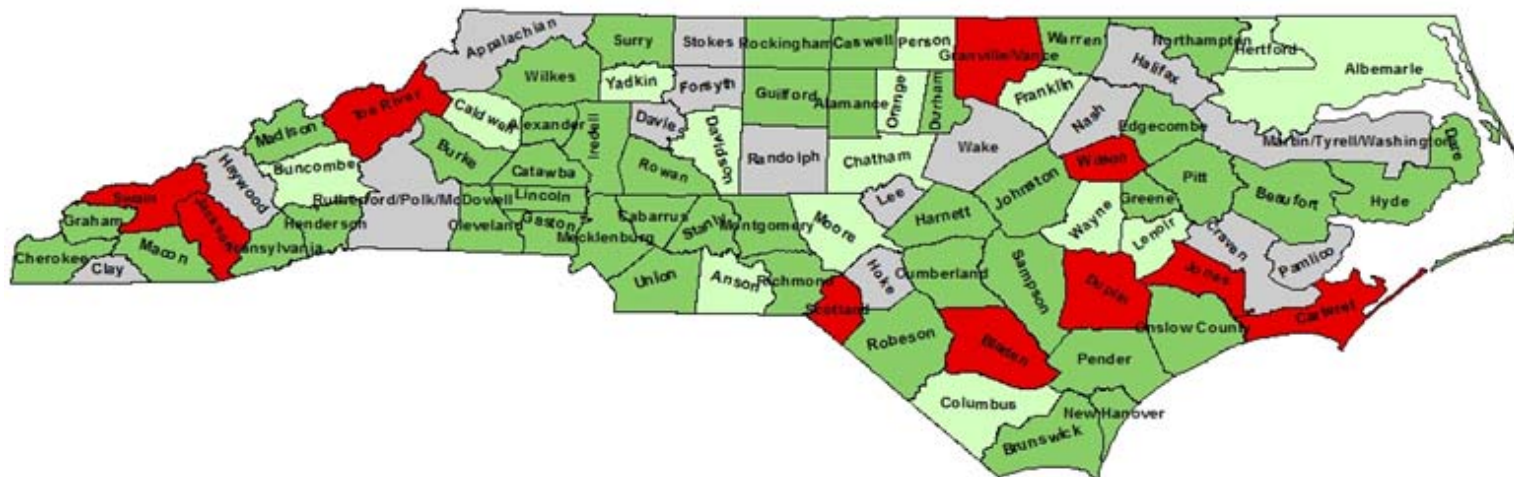
# Change in expenditures 2005-2008

	Number of counties	Mean change in expenditures	Range
No Data	16	---	---
Decrease	10	-\$7.10	-\$21.20 -- -\$0.15
< \$5 increase	15	\$2.80	\$0.10 -- \$4.90
> \$5 increase	44	\$16.90	\$5.50 -- \$74.50

\*Values represent expenditures per capita

# Change in NC LHD spending

Change of Per Capita Expenditure in North Carolina Local Health Department,  
2005-2008



Change in Per Capita Expenditure

- Decrease (n=10)
- No Data (n=16)
- < \$5 increase (n= 15)
- > \$5 increase (n=44)

# Challenges with NACCHO cost data

- **“Most recent” fiscal year**
  - 2005 profile contains 2004 (37%) and 2005 data
  - 2008 profile data contains 2007 data (6%)
- **Missing data**
  - Missing items, questions not asked
- **Comparability of NACCHO values and state collected data unclear**
- **Huge variation from year to year**
- **Time lag between profiles**

# Addressing the challenges

- **Secondary sources of data**
  - Revenue and expenditure data collected by state department of public health
  - Verifying data with LHDs
- **Discussions with LHDs about what the data mean**



# How can we use these data?

- Describe public health spending at county levels
- Engage around questions of
  - what these data mean
  - additional questions that need answered
- Contribute to the larger conversations about how best to capture the value of public health services

# Next steps

- **Analyze outcome measures**
  - **Mortality**
    - Infant mortality, and mortality due to heart disease, cancer, diabetes and influenza
  - **Morbidity using insurance claims data**
    - Hospitalization rates for heart disease, cancer, diabetes and influenza
    - Rates of food borne illnesses, vaccine preventable diseases, sexually transmitted diseases and cancer screening

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**For follow up questions**

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